

Your response

Question	Your response
<p>Question 1: Do you agree with our assessment of the Equinox 2 Offer as set out above?</p>	<p><i>Is this response confidential? – N</i></p> <p><i>Broadly, yes. In the round the benefit of nudging ISPs (and via the ISPs the end customer) towards full fibre via Openreach is a worthwhile objective. The Openreach cost is but one component of retail ISP pricing and the objections of alternative network providers who wish to wholesale their networks are not, in my view, a valid reason not to reduce Openreach pricing to ISPs.</i></p>
<p>Question 2: Do you have any other comments on the matters set out in this document?</p>	<p><i>Is this response confidential? – N</i></p> <p><i>The Equinox pricing is but one factor in the transition to full fibre. Openreach are currently tending to “do the easy ones” in terms of FTTP roll out. With the Openreach market position Ofcom should insist that as part of their roll out Openreach enables every location in an area currently with copper service to have a fibre service within similar timescales. The competitive cost advantage that other networks have is to choose where (and where not) to serve.</i></p>

Please provide evidence in support of your views.