

## Your response

Question	Your response
Do you agree that the key potential market developments over the next five to ten years are those set out in Section 5? Are there any other key developments we should consider?	We agree that the areas in Section 5 are key po- tential market developments in the next five to ten years. We also think it is worth considering how the cost-of-living crisis may impact how mobile markets develop in the future. If there is contin- ued pressure on consumers to cut out non-es- sential items, this may impact how they engage with new products and services.
Do you agree that competition among MNOs is likely to continue to play a key role in the delivery of good outcomes, as outlined in Section 6?	We agree that competition among MNOs has and will continue to play an important role in the delivery of good outcomes. We think it's also right to assess the consumer detriment that might arise when this competition reaches its natural limits.
Do you consider that there are likely to be significant wider external benefits (externalities) from a quicker or more widespread rollout of high-quality networks than that which the market is likely to deliver, as discussed in Section 6? If so, please provide clear examples to help explain your answer.	
Do you agree with our views on how competition across the value chain may evolve over the next ten years, and the potential implications for the delivery of good outcomes, as outlined in Section 6?	
As set out in Section 6, do you agree that quality of experience will become more important in the future? Do you agree that developing better information on quality of experience for customers will help further the delivery of good outcomes?	We think that quality of experience will become more important in the future. Service quality, which includes intermittent faults and network is- sues, is already the second biggest driver of com- plaints that we see. With an expectation that con- sumers will be using more data and services re- quiring access to mobile coverage, issues with service could impact the trust consumers have to embrace new products and services.
Do you think there is more that could be done to reduce barriers to customers receiving good indoor coverage (see Section 6)? If so, please outline what steps could be taken and what impact those steps would be likely to have.	
Do you agree that clarifying our future regulatory approach will help encourage investment, as outlined in Section 7?	Yes. We agree that clarifying the future regula- tory approach will help to encourage investment. The focus on the monitoring and compliance of the Fairness for Customers commitments, setting

	out how investment when making policy deci- sions has been considered and transparency about regulation under review should help to build a clearer picture and foster an environment for long term investment.
Are there any other potential barriers to the	As we have previously mentioned, the economic
delivery of good outcomes over the next five	well-being of consumers may impact how con-
to ten years that we have not considered? If	sumer choose to engage with new products and
so, please outline what these are likely to be,	services and it might therefore be worth review-
with supporting examples/evidence where	ing the approach in light of these kind of chal-
possible, and any suggestions for how they	lenges (such as cost of living) that will affect indi-
might be reduced.	viduals and society as a whole.