

## **Your response**

| Question  | Your response  |
|---|--|
| Question 1: Do you agree with our assessment of the Equinox Offer as set out above? | Confidential? – N  I think it will be highly damaging to competition, to allow this cut to price. It is in danger of locking us in to asymmetric connections favoured by Openreach, when we should Be aiming for symmetrical gigabyte connections.  There is a good opportunity if we can get enough alt nets with symmetrical connections, then we may Get enough customers to share the benefits for home working, and for video calling in general.  This decision seems to ignore the long term benefits, in terms of improved productivity with actual decent connections, rather than headline grabbing news about a short term saving in costs, driving those altnets not to invest in good, but just in rivalling cheaper rubbish. |